

Working with Distributors and Agents: *how to get it right* 4 April 2017, 4-6 pm

ABOUT THE SEMINAR

Brexit increases the need for fashion brands to look for new markets. This seminar will give you the legal information you need in working with distributors and agents both abroad and in the UK in order to achieve your business objectives.

Specific topics covered:

- Why the agreement with your distributor or agent is important and how to get it right
- Taking back rights given to distributors and agents – why you may want to do so and how to do so safely
- What to do – and, more importantly, what not to do – if it all goes wrong

Stephen Sidkin and members of his team from fashion law specialists *Fox Williams LLP* (www.fashionlaw.co.uk) will explain what you can do, how best to protect yourself, and what to do if things do go wrong. Some case studies will be looked at with input from a fashion brand who will share their experiences of working with distributors and agents.

Having worked in menswear, Stephen is an avid believer in the power of brands. He advises many fashion brands on their relationships with distributors and agents. Stephen has been publicly recognised as a leading authority on distributorship and agency law, in particular the Commercial Agents Regulations. To find out more visit Fox Williams' specialist website dedicated to distributorship and agency law: www.agentlaw.co.uk.

Speakers

Stephen Sidkin, Partner, Fox Williams LLP

Emma Roake, Senior Associate, Fox Williams LLP

Rebecca Richardson, Associate, Fox Williams LLP

After the seminar, there will be an opportunity for Q & A as well as networking with other delegates. Wine and nibbles will be served.

BOOK NOW at: <http://bit.ly/2k4KGUo>

Date: 4 April 2017, 4-6 pm
Venue: UKFT, 3 Queen Square, London WC1N 3AR
Cost: : £35.00 (excl. VAT) UKFT Members
£70.00 (excl. VAT) Non-Members