

## Bryan Shaw

Partner

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*I am a partner in Fox Williams' corporate team, specialising in venture capital, private equity and tech M&A. I advise entrepreneurs, scale-ups and investors along the equity fundraising journey through to exit.*

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Bryan Shaw regularly advises entrepreneurs, scale-ups/fast growing companies (usually in the tech/digital or financial services sectors) and investors along the equity fundraising journey through to exit. Bryan also advises a range of corporate clients in various M&A, private equity and venture capital transactions.

Bryan has a diverse background, as a dual-qualified solicitor (England & Wales and Australia) and a range of experiences, from working for multinational institutions to boutique specialist law firms. In addition to his dual solicitor qualifications, Bryan also has an EISA Diploma so is adept at all those SEIS and EIS issues that both investors and entrepreneurs need to be mindful of when making or receiving those early investments,

Bryan joined Fox Williams in December 2022 after a successful three years building MBM Commercial's London corporate and venture capital practice. Prior to joining MBM Commercial, Bryan worked at TLT and PwC (UK and Australia) advising clients in complex M&A and corporate financial transactions, investment structuring and equity fundraising deals.

Bryan specialises in assisting companies raise their first and follow-on institutional fundraising rounds, anywhere from £1million to £100million plus.

## Legal Expertise

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- Series A and beyond equity fundraising
- Shareholder agreements
- Venture capital
- Technology M&A (buy or sell side)
- Small to mid cap private equity
- FinTech
- Blockchain/crypto

## Experience

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- Advised a cyber security company on its £5 million equity fundraise from IQ Capital
- Advised a B2B SaaS business on its £3.5 million equity fundraise and sale to YFM
- Advised a life sciences business on its £5.5 million equity fundraising from a highly confidential US investor
- Advised various Amazon and Shopify aggregators on their acquisitions (ranging from \$500k to \$15 million)
- Advised a green bio-tech business on its Series A investment and secondary sale