

Paul Osborne

Senior Consultant

I am a senior consultant and co-chair of international at Fox Williams. I am passionate about building the Fox Williams business, maintaining its values and supporting clients in realising their potential and ambitions.



Paul is a senior consultant with the firm having previously been Head of Corporate for over 20 years and thereafter Senior Partner for 10 years during which time the firm enjoyed very significant growth in headcount, turnover, and profitability. Paul stepped down from this role in April 2023.

Throughout this period, Paul continued to handle domestic and cross border M&A, restructurings, venture capital and joint ventures. He has a wealth of experience acting on the buy and sell side for clients ranging from international and quoted companies to SMEs and individual vendors.

As a leader in his field and trusted business advisor, Paul will identify at an early stage the issues that really matter for his client and how best to ensure the clients objectives are met. He is excellent at devising negotiating strategies and tactically very smart. Paul's continuing role will be part-time focussing on client advisory work and building the firm's international footprint.

Feedback from clients' state "Paul Osborne is well trusted and likeable. People get along with him. He is well respected and has a lot of clout" and "He has proved himself to be an outstanding negotiator. He is quick to appreciate the subtleties of a contractual discussion. He's good at steering towards the outcome we wish to have".

He has written for publications such as Financier Worldwide, Real Business and the Financial Times and features in the Smith & Williamson Hall of Fame as a Professional Practice Leader.

Legal Expertise

- Business advisory
- Corporate restructurings
- M&A – domestic and cross border
- Shareholder disputes, shareholder agreements and joint ventures
- Venture capital

Experience

- Advised on the cross border sale of Caretower Ltd and CT Europe Limited to a subsidiary of August Equity LLP.
- Advised the institutional and management sellers on the cross-border sale of Rapid Action Packaging Limited to the ProAmpac Group.
- Advised Merco Medical Holdings Limited on its buy-in of shares from existing shareholders and associated contractual arrangements.
- Advised Plexus Holdings in connection with the sale of its wellhead exploration and services business for jack-up applications for up to £42.5million to a subsidiary of TechnipFMC.
- Advised the Ticketer senior management team and Corvia Limited on a substantial investment by Tenzing Private Equity.
- Advised the shareholders of Adam Phones on the sale of the company's entire issued share capital to Radius Payment Solutions, a leading independent service provider to the fleet and logistics market.

Memberships

- International Bar Association