

## Phillip Hope

Partner

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*I am head of Fox Williams' real estate team. I primarily advise overseas investors and developers investing into the London commercial real estate market. I also act on behalf of a number of hotel owners and operators.*

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Phillip has over 25 years' experience in acting for overseas investors into the London real estate market, primarily from the Middle East and Far East. A great deal of his work involves advising on ownership structures. He also has particular expertise in large scale development matters, as well as in acting for hotel owners in acquisitions, disposals and management agreements.

He has acted on the acquisition and development agreements for a number of significant developments in Central London and acts on behalf of developers in strategic and complex land acquisitions.

Phillip's clients include overseas companies, sovereign wealth funds, entrepreneurs, and developers.

Phillip regularly travels to the Middle East and the Far East on business and has spoken on London real estate investment at international conferences and events.

He is a member of the firm's partnership board, taking an active role in the day to day management and strategic direction of the firm.

## Legal Expertise

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- Commercial, residential & mixed-use developments
- Commercial occupiers
- Hotels & hospitality
- Portfolio management
- Professional services
- PropTech
- Real estate finance
- Real estate investments & disposals
- Real estate leasing
- Residential sales & acquisitions

## Experience

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- Acted for the developer in connection with a site assembly and development agreement with a London Borough authority for a significant regeneration of a mixed-use development within the Old Kent Road regeneration area.
- Acted on behalf of a hotel owner in negotiations with a major hotel operator for management agreements to facilitate the long-term management of a major hotel asset in Southern Spain.
- Acted for a Premier League football club in connection with a wide range of real estate transactions, including acquisitions and disposals.
- Acted on behalf of a national housebuilder in connection with the strategic acquisition of a development site redesignated under the Local Plan and acquired on an unconditional basis, having due regard to future planning, access and development requirements.
- Acted on behalf of a major developer in connection with the acquisition of a significant redevelopment site involving complex matters relating to Crossrail, TFL and planning in London W2.

## Memberships

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- Commercial Real Estate Lawyers Association