

## Stephen Sidkin

Partner

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*I focus on creating value for UK and international clients by helping them achieve their business objectives and specialise in advising on supply chain agreements, in particular in the fashion and tech industries.*

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Stephen specialises in advising on the entering into and termination of supply chain agreements, in particular for fashion, tech and life sciences clients. Much of Stephen's work is international.

Stephen established and leads Fox Williams' agentlaw team and developed [www.agentlaw.co.uk](http://www.agentlaw.co.uk), a Fox Williams website dedicated to agency and distribution law.

Stephen is involved in advising many of Fox Williams' fashion clients. Stephen drove forward the creation of [www.fashionlaw.co.uk](http://www.fashionlaw.co.uk) and now chairs our Fashion Law Group. He was a member of the team which advised Superdry Plc, in connection with its institutional and retail share offerings which resulted in it listing on the London Stock Exchange. He has twice acted as a judge for the Drapers Awards.

A specialist area of Stephen's practice concerns the international development of a number of leading independent schools and education companies including North London Collegiate School, Wellington College and King's Group. Advice has been given by Stephen and his team in respect of the establishment of schools throughout Asia and the Gulf as well as in Europe and West Africa.

Stephen also heads the ESG Group at Fox Williams.

Over the years clients and partners have given Stephen the nicknames of "The Barracuda" and "The Rottweiler".

Stephen is also known as:

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## Legal Expertise

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- Commercial law
  - Agency agreements and the Commercial Agents Regulations

- Collaboration agreements
- Distributorship agreements
- Franchise agreements
- Manufacturing agreements
- R&D agreements
- Retail concession agreements
- Selective distribution agreements
- Supply agreements
- Consumer regulatory law
- Intellectual property law
- International schools
- UK and EU competition law

## Experience

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- Negotiated international licensing agreements for a mobile payments app business.
- Advised a national trade association on various competition law issues.
- Negotiated on behalf of a global footwear brand the settlement of a claim by a terminated agent.
- Advised a large consumer electronics client on the termination of various agency agreements and claims under the Commercial Agents Regulations.
- Acted for a sleepwear brand on its standard supply agreement.
- Advised an international fashion brand on the intra-group transfer of its agents and distributors.
- Drafted and advised on domestic and international selective distribution agreements.
- Advised a multi-level network client on its consumer law compliance.
- Drafted and advised on terms and associated agreements for online platforms
- Advised a life sciences company on the taking of licences and exploitation of intellectual property
- Advised an IT services company on its contracts for the supply and maintenance of software and hardware and

the provision of associated services.

## Memberships

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- Commercial Law Committee of the City of London Law Society (Deputy Chairman)
- UIA International Association of Lawyers (Deputy Chairman)
- International Distribution Institute
- City of London Solicitors Company (Liveryman)
- Roll of Solicitors of Ireland
- Chartered Institute of Marketing